

Sullivan & Sons

INSTRUMENTATION VALVES

MAINTENANCE &
REPAIR SERVICES

BEST-IN-CLASS
CUSTOMER
SERVICE AND
SUPPORT

INDUSTRY LEADER IN QUALITY REMANUFACTURED,
NEW SURPLUS AND FACTORY NEW PRODUCTS

www.sullivanandsons.com
800-603-4070

Company Summary

Welcome to Sullivan and Sons, Inc.!

Sullivan and Sons, Inc., has been selling market-leading brands of instrumentation and control valves for 25 years. Product and service offerings include the best remanufactured products on the market, major brands in new surplus as well as factory new, a full service/repair facility, on-site field service/support, and project engineering services. EMERSON products such as FISHER, FISHER-REGULATORS, ROSEMOUNT, and MICROMOTION are among those market-leading brands in which we specialize. Other major brands we provide include INVENSYS-FOXBORO, SIEMENS-MOORE, HONEYWELL, YOKOGAWA, TAYLOR, and BELGAS.

Our 23,000 sq. ft. warehouse is stocked with all major brands of instruments and valves ready to be rebuilt to your specifications. All of our products are rebuilt to exacting standards, and calibrated using some of the latest calibration technology available. Our products are then shipped to you looking "like new" and ready to install.

We offer remanufactured/surplus equipment for 40-75% off retail and although we might not be the largest among the competition, we are the best by far! Our main goal is to meet every customer's individual needs by providing high-quality products and services with quick lead times. The business of remanufactured instrumentation and control valves is an economically important and competitive market and we differentiate ourselves by providing a superior product, top-notch service/support, and specialized customer care. Call us today. We look forward to serving you! 800.603.4070

Mission, Vision, and Values

Sullivan and Sons, Inc., is dedicated to providing the highest-quality control valves and instrumentation for industrial process control. Sullivan and Sons, Inc., pledges to work extremely hard every day to save our customers both time and money while helping to save the environment. We were "green" years before it became cool...

Our History

Sullivan and Sons incorporated in 1986 and began selling surplus instrumentation and controls. The company expanded into instrumentation repair in 1988 and opened a new service repair facility in northwest Louisiana. Continued growth allowed further expansion with the construction of a new facility in 1990 as well as the addition of key employees with technical expertise and certifications in both instrumentation and control valve engineering. Customer service and sales divisions were also increased to support the growing customer base that reached nationwide. In 1994, the company entered the control valve market by producing a superior product that was reliable and cost effective for increasingly tight budgets. Sullivan and Sons, Inc., was able to quickly make its name synonymous with quality in the industry and become a leader in the remanufactured control valve market. A new valve assembly and repair facility was built to accommodate the growth. There has been a steady increase in both the instrumentation and control valve divisions as new product lines and quality personnel have been added. In addition to sales and production facilities at the headquarters in northwest Louisiana are 20,000 square feet of warehousing that allow the ability to stock a large inventory of products for quick lead times. In 2001, with sales territories expanding and reaching throughout North America, the export division was created and began marketing across the globe. Products and services are now provided to companies all over the world, including over a dozen foreign countries. In recent years new products such as Sullivan and Sons brand control valves and process controls, as well as relief valves and regulators, have been included in product offerings.

Sullivan and Sons, Inc., has built a foundation for growth and success by providing top-notch products, by recruiting skilled high-character employees, by showing attention to detail, and, most importantly, by making customer service the #1 priority.

Major Industries Served

- Oil / Gas
- Refining
- Power
- Chemical
- Petrochemical
- Pulp / Paper
- Water / Wastewater
- Food / Beverage

Key Customer Accounts



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Our Commitment to Quality

The management and employees of Sullivan and Sons, Inc., are committed to providing the customer with outstanding, standards-compliant products and services. Our goal is to have zero defects in manufacturing and builds quality and reliability into its products and services through excellence in design, workmanship, and quality control, as well as through a continual drive for improvement. Sullivan and Sons' technicians use world-class technology during the testing and calibration procedure of all process instrumentation and control valves.

A partnership with an independent flow lab enables each coriolis flow product to be proved and certified by technicians specializing in flow calibrations using state-of-the art calibration and proving equipment. Also, as the only accredited aftermarket Micro Motion® meter calibration facility in the USA, the lab we use exclusively is uniquely qualified to calibrate any coriolis meters.

We truly have a commitment to excellence for all our control valves and process instruments. Our remanufactured valves are disassembled, sand blasted and powder coated. All soft parts, such as diaphragms, packing gaskets, and o-rings are replaced prior to reassembly. Gasket surfaces are machined back to OEM specifications and trim is either repaired or completely replaced. Lastly, all of our control valves are hydro-tested and calibrated using our world-class Calder high-performance valve tester.

Our control valves and a large majority of our process instrumentation are powder coated using the newest technology in powder coating systems. Powder coating gives a long-lasting durable finish that is resistant to corrosive and harsh weather environments.

The emphasis on quality is evident through the procedures and controls we implement to ensure a precise and reliable product at a fraction of the cost.

Customer Care

The goal of Sullivan and Sons, Inc., is to establish lasting relationships with every customer by exceeding their expectations and gaining their trust through exceptional customer service and support. Customers will never be "just a number" with us like they are with larger companies and OEMs. We appreciate every opportunity we receive to help provide solutions to our customer's problems. We will be glad to do all the leg work, which allows our customer to manage time and money wisely.

Need assistance? We will be glad to help!

Customer Care Center
Toll Free: 800.603.4070
Ph: 318.949.1591
sales@sullivanandsons.com



"...Sullivan and Sons, Inc., is a fine example of quality products and outstanding customer service."

Tom W. - Valve and Automation Product Manager

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SULLIVAN SERVICES & SUPPORT

Repair Services

Full Service/Repair Facility including both instrumentation and control valve repair shops. Whether it is process instrumentation or control valves, our highly-skilled technicians are here to diagnose, repair, replace, upgrade, and get you back up and running quickly. The OEM is good at developing new products and mass producing them. Our strength is service and repair of those products.

The core of our business is remanufactured products, so we don't just repair your instrumentation and valves, we remanufacture them to original factory-new specifications. You receive them back quickly just "like new" with a full warranty.

Our Repair/Service Center is equipped to handle any problems from the oldest obsolete equipment to the newest technologies.

- Free Diagnosis & Estimate
- Repair/Remanufacture
- Powder Coated Tough
- Testing and Calibration
- Quick Turn-Around (lead time)

Send your equipment today for a FREE estimate.



Repair/Exchange Program

Repair/Exchange is a program we provide to customers who need equipment but who don't have the time to send in repairs for evaluation or who are not able to remove existing equipment until a replacement arrives.

It's simple! Just call and purchase the product you need. Once we have shipped a repair/exchange unit, customers are invoiced for the new unit and shipping costs. After you install the new unit just return the old unit core and we will offer a credit against the invoiced charges or we can repair the core so you will have a spare.

Investment Recovery

Turn used or surplus equipment into cash! Easy as 1-2-3.

- 1) Send us a list of equipment and we will bid on it
- 2) If offer is accepted just send us the equipment for testing and inspection
- 3) We will mail you a check

We buy used and surplus equipment of most major brands such as:

ROSEMOUNT®
FISHER®
FOXBORO®
HONEYWELL®
TAYLOR®

JAMESBURY®
MICROMOTION®
YOKOGAWA®
BARTON®
BELGAS®

BAILEY®
DEZURIK®
MOORE®
VALMET®
TAYLOR VALVES®

Customer Credit Recycling Program

Don't scrap your used or surplus equipment! The Customer Credit Recycling Program is a quick and easy way for you to turn your throw-away equipment or overstock storeroom items into credit towards equipment you need.

We will send you a recycling container at no charge to you. All you do is put your old control valves or instrumentation in the bin and give us a call when you are ready for it to be picked up. We will schedule a pickup at no cost to you, evaluate the contents, and issue you a customer credit.

It is a great way for you to not only save money, but to be a part of our recycling initiative that helps our environment.

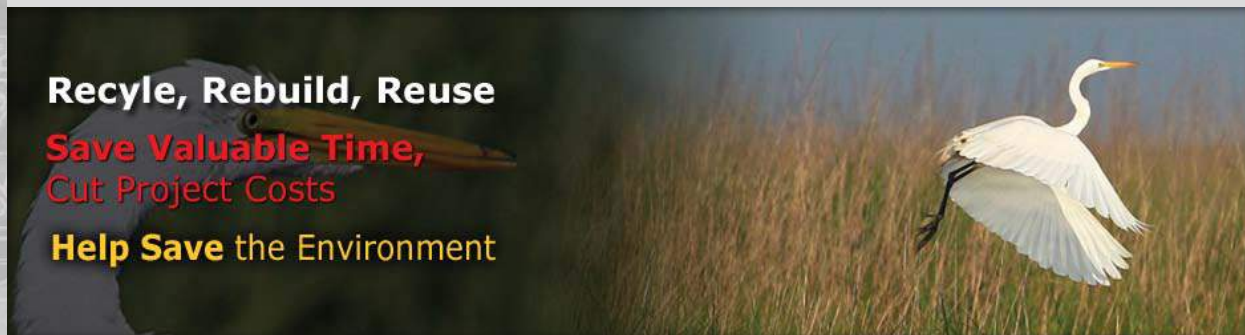
"...when I don't know what I am asking for they give me a little guidance on the best solution for the control problem I face."

Dale - Engineer - Oklahoma



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Recycle, Rebuild, Reuse

**Save Valuable Time,
 Cut Project Costs**

Help Save the Environment

On-site Field Service

Sullivan and Sons, Inc., is a quality service company that provides maintenance service to users of major brand control valves and process instrumentation. These services include:

- Installation & Start-up Assistance
- Troubleshooting
- Field Service/Repair
- Testing and Calibration

We provide service for all major brands and models of instrumentation. We are not limited to the following, but we do consider these devices as our specialties:

- Fisher
- Invensys/Foxboro
- Rosemount
- MicroMotion
- Siemens/Moore
- Honeywell

Our field service specialists are highly-qualified and provide superior service for our customers. Our technicians have experience in a variety of industries, including oil/gas, refining, power, chemical, pulp/paper, and water.

Contact a customer service representative for more information or to schedule a service appointment.



Engineering Services

Sullivan and Sons, Inc., offers a wide range of engineering services. Our expertise can help you through each stage, including conception, design, construction, start-up, and operations maintenance.

- Consulting
- Valve Sizing
- Valve and Instrument Specifications
- Mass Flow and Density Sizing
- Start-up
- Troubleshooting



Across all development phases, from concept through planning, implementation, production and ongoing operation, a highly-experienced Sullivan and Sons project manager will work closely with your staff to ensure ease of operation. Sullivan and Sons, Inc., will provide a solution to your problem – including front-end engineering design, sizing and equipment selection, project engineering, and start-up services.

Flow Test & Calibration Services

Our full service/repair facility is equipped to provide all your instrumentation or control valve calibration needs. These services come standard with all of the remanufactured products and surplus equipment we sell. All calibrations done by Sullivan and Sons, Inc., are traceable to standards established by the National Institute of Standards and Technology (NIST).

Our technicians use world-class technology during the testing and calibration procedure of all process instrumentation and control valves. A partnership with an independent flow lab enables each flow product to be proved and certified by technicians specializing in flow calibrations using state-of-the-art calibration and proving equipment. Also, as the only accredited aftermarket MicroMotion meter calibration facility in the USA, the lab is uniquely qualified to calibrate any coriolis meters. Some of these industry-leading devices include the following:

- 475 Field Communicator
- Fluke 744 Documenting Process Calibrator-HART
- Fluke 700 SW DPC/Track Software
- Calder Testers



Technical Support & Warranty

Our highly-qualified service technicians are available to help you with any of your instrumentation and control valve needs. Let us help you find a solution to any problem.

Call us at 318.949.1591

SULLIVAN SERVICES & SUPPORT



SULLIVAN AND SONS PRODUCTS

CONTROL VALVES



**S&S E SERIES
GLOBE VALVE
W/ S&S 2300
POSITIONER**



**S&S V100 VBALL
ROTARY VALVE**



**S&S SS25
VPORT
TRUNNION BALL
VALVE**

ACTUATORS



**657/667 PNEUMATIC
SLIDING-STEM
SPRING RETURN
ACTUATOR**

**1051 PNEUMATIC
ROTARY
SPRING RETURN
ACTUATOR**



CONTROLLERS



**S&S 4150/4160
Controllers**

**S&S E SERIES
GLOBE VALVE
W/ S&S 4160
CONTROLLER**



POSITIONERS AND ACCESSORIES



S&S 2300 Smart Positioner



S&S Position Transmitter



850 Limit Switch



TAYLOR VALVES/BELGAS



**8200 SERIES
CONVENTIONAL SAFETY
RELIEF VALVE**

**7800 SERIES
CONVENTIONAL
SAFETY RELIEF
VALVE**



**9300 SERIES
PILOT VALVES**



**9400 SERIES
HIGH
PRESSURE
RELIEF VALVE**



ASK ABOUT OUR OTHER



TAYLOR VALVE TECHNOLOGY

PRODUCTS



**BELGAS
P289 GAS
REGULATOR**



**BELGAS
P627 GAS
REGULATOR**



**BELGAS
P630 GAS
REGULATOR**

ASK ABOUT OUR OTHER

BelGASTM
A DIVISION OF MARSH BELLOFRAM

PRODUCTS

**AUTHORIZED
TAYLOR VALVE
DISTRIBUTORS**

**AUTHORIZED
BELGAS
DISTRIBUTORS**



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CONTROL VALVES/ACTUATORS/REGULATORS



GLOBE VALVES



BUTTERFLY VALVES



V BALL CONTROL VALVES



REGULATORS



67CFR FILTER REGULATOR



VALVE GASKETS, DIAPHRAGMS & PACKAGING

POSITIONERS/CONTROLLERS/TRANSDUCERS



SLIDING STEM POSITIONERS



I/P TRANSDUCERS



4195 CONTROLLER



LEVELTROL



FIELDBUS & HART POSITIONERS & TRANSMITTERS



ROTARY POSITIONERS



4150/4160 CONTROLLERS



FISHER

All of our valves are hydrotested and calibrated on our brand new high-performance valve tester. Our remanufactured valves are disassembled, sandblasted, powder coated, reassembled and tested. All of the soft parts, such as diaphragms, packing gaskets, and o-rings, are replaced. Gasket surfaces are then machined back to OEM specs. We produce the finest rebuilt Fisher Control Valves & Instrumentation available at up to 75% off retail.

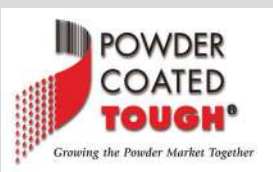


**SAVE 40-75%
OFF LIST**



All of our valves and a large majority of our instrumentation are now powder coated using our new powder coating system.

Powder coating gives a long-lasting finish that is resistant to corrosion and weather. Our attention to quality is evident in the procedures we go through to make our rebuilt products better than factory new with lower prices and quicker lead times.



2 YEAR WARRANTY

"Sullivan and Sons has the experience not only to receive a request for quote, check the sizing and offer remanufactured and new valve assemblies, but they will provide alternate solutions such as valve models or material to complete your project..."

Jeff P. - Outside Sales

Industry Leader
in Quality Remanufactured Products

Superior Quality, Precision & Reliability

Market-leading Factory-New Process Controls



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TRANSMITTERS



1151 DIFFERENTIAL PRESSURE TRANSMITTER



3051 CD DIFFERENTIAL PRESSURE TRANSMITTER



3051TG GAUGE PRESSURE TRANSMITTER



WE REPAIR REMOTE SEALS

3051 WITH REMOTE SEAL



1151 LEVEL TRANSMITTER



3051L LEVEL TRANSMITTER

"There is no comparison between a Sullivan and Sons remanufactured products and other 'so called' rebuild shops, including the OEM remanufactured products. Sullivan and Sons has the best valves and instruments on the market today."

Brian G. – I/E Technician



3144 TEMPERATURE TRANSMITTER



644 TEMPERATURE TRANSMITTER



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FLOW METERS

ROSEMOUNT



**8732 MAGNETIC
FLOW
TRANSMITTER**



**8705 MAGNETIC
FLOW METER**



**8711 MAGNETIC
FLOW METER**



**8712 MAGNETIC
FLOW TRANSMITTER**



8800A VORTEX METER

ACCESSORIES



3311 I/P TRANSDUCER



**RTDs
THERMO COUPLES
THERMOWELLS**



2, 3 or 5 WAY MANIFOLD VALVES



475 COMMUNICATOR



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TRANSMITTERS



**ALTUS
TRANSMITTER**



**RFT9739
TRANSMITTER**



**RFT9712
TRANSMITTER**

CORIOLIS SENSORS



**CMF ELITE
SERIES CORIOLIS**



**DS SERIES
FLOWMETER**



T SERIES FLOWMETER

FLOWTEST & CALIBRATION SERVICES



Quality & Reliability

**Equipment Diagnostics
Accuracy & Integrity**

**Certified Flow Testing
& Calibration Services**



**WE SELL
REMANUFACTURED,
NEW SURPLUS
AND FACTORY
NEW
MICROMOTION
PRODUCTS**



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Our technicians use world-class technology during the testing and calibration procedure of all process instrumentation and control valves. A partnership with an independent flow lab enables each flow product to be proved and certified by technicians specializing in flow calibrations using state-of-the-art calibration and proving equipment. Also, as the only accredited aftermarket MicroMotion meter calibration facility in the USA, the lab is uniquely qualified to calibrate any coriolis meters.

TRANSMITTERS



**IDP10
DIFFERENTIAL
PRESSURE
TRANSMITTER
AVAILABLE WITH
4-20MA OUTPUT
& HART
PROTOCOL OR
FOXCOM PROTOCOL**



**823DP
TRANSMITTER**



**IGP10 GAUGE
PRESSURE
TRANSMITTER**



**13 PNEUMATIC
DIFFERENTIAL
PRESSURE
TRANSMITTER**



**IDP DIFFERENTIAL
PRESSURE LEVEL
TRANSMITTER**

FLOW METERS



**2800 SERIES
MAGNETIC FLOWTUBE**



**IMT25 FLOW
TRANSMITTER**



**VORTEX
METER**

CONTROLLERS/RECORDERS



**MODEL 40
RECORDER/
CONTROLLER**



**43AP-FA42N PNEUMATIC
CONTROLLER; AVAILABLE WITH:
THERMAL ELEMENT, SERVO ELEMENTS
OR PRESSURE ELEMENTS**



**760/761/762
CONTROLLERS**

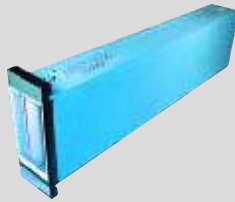
**WE HAVE MANY OF THE OLDER PNEUMATIC FOXBORO
RECORDERS, CONTROLLERS, INTEGRATORS,
TRANSMITTERS, VOTEX METERS, BATCHERS, ETC**



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**TAYLOR/HONEYWELL/
YOKOGAWA/SIEMENS (MOORE)**

TAYLOR



TAYLOR RECORDERS & CONTROLLERS
MODEL 1302, 1400, 1412, ETC.



TAYLOR GAUGE & DIFFERENTIAL
PRESSURE TRANSMITTERS

HONEYWELL



UDC CONTROLLERS



MODEL STD120
DIFFERENTIAL
PRESSURE
TRANSMITTER



MODEL STG944
GAUGE PRESSURE
TRANSMITTER

YOKOGAWA



ADMAG FLOW
TRANSMITTER



HR2400



EJA SERIES



VORTEX
FLOWMETERS



ADMAG
FLOWTUBE



YS SERIES CONTROLLERS

SIEMENS (MOORE)



760P PNEUMATIC
POSITIONER



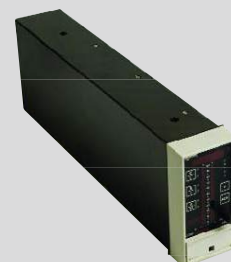
PS2 ELECTRO-
PNEUMATIC
POSITIONER



353



351



MOORE CONTROLLERS 351, 352, 353



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OUR CONSISTENCY TRANSMITTERS ARE COMPLETELY REBUILT AND TESTED

**SAVE UP TO
70%
OFF NEW PRICES**

CONSISTENCY METERS



**DEZURIK 525
CONSISTENCY
TRANSMITTER**



**FOXBORO 19C
CONSISTENCY
TRANSMITTER**



**VALMET PULP
EL CONSISTENCY
TRANSMITTER**



**VALMET SMART
CONSISTENCY TRANSMITTER**

**ASK ABOUT OUR
REPAIR/EXCHANGE
PROGRAM**

WE SERVICE AND SELL

**ROSEMOUNT®
FISHER®
FOXBORO®
HONEYWELL®
TAYLOR®**

**JAMESBURY®
MICROMOTION®
YOKOGAWA®
BARTON®
BELGAS®**

**BAILEY®
DEZURIK®
MOORE®
VALMET®
TAYLOR VALVES®**

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VALMET® is a registered trademark of Metso, Inc.
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YOKOGAWA® is a registered trademark of Yokogawa Electric Co.
CAMFLEX® is a registered trademark of Dresser Instruments Co.
DEZURIK® is a registered trademark of Dezurik Co.
SIEMENS® is a registered trademark of Siemens Industry Inc.

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SULLIVAN AND SONS, INC., provides remanufactured, new surplus, and factory new items.
SULLIVAN AND SONS, INC., warranties remanufactured and new surplus items sold.



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HAUGHTON, LA
PERMIT NO. 45

Sullivan & Sons

INSTRUMENTATION VALVES

800-603-4070

PLEASE VISIT US AT:

www.sullivanandsons.com

Email: sales@sullivanandsons.com




ISA-The Instrumentation,
Systems,
and Automation Society



Your requirements are very unique when it comes to automation controls and service needs. So are our solutions. First, we listen to you. Then, we apply our resources to build cost-effective, results-based solutions.

Physical address:
Sullivan and Sons, Inc.
450 Covington Rd.
Haughton, LA 71037

Mailing address:
Sullivan and Sons, Inc.
P.O. Box 1706
Haughton, LA 71037

Repair Services address:
Sullivan and Sons, Inc.
450 Covington Rd.
Haughton, LA 71037
Attn: Service/Repair Center

"I am maintenance coordinator for a large Chemical Manufacturing Plant that has been in business for over 100 years. Our plant is a manufacturer of specialty products and equipment uptime is a high priority that requires a budget of several hundred thousand dollars a month to maintain.

We have been associated with Sullivan and Son's, Inc., for many years. The company and employees have proven themselves to be well qualified, quick to respond to our needs in a timely manner in both plant services and shop repairs and services.

They have rebuilt many valves, actuators, and positioners, and also replaced obsolete units with current models. I personally recommend Sullivan and Son's, Inc., having called on them 24/7 365 days a year in my capacity of managing and overseeing hundreds of maintenance related projects over the years."

Wendell – Maintenance Coordinator – Chemical Manufacturing Plant